FACULTY OF BUSINESS BACHELOR OF MANAGEMENT

LEARNING MODULE OUTLINE

Academic Year	2025/2026	Semester	1		
Module Code	ECON1100-112				
Learning Module	Microeconomics				
Pre-requisite(s)	Nil				
Medium of Instruction	English				
Credits	3	Contact Hours	45 hours		
Instructor	Prof. Jim H Kwan	Email	jhkwan@mpu.edu.mo		
Office	Rm. M531, Meng Tak Bldg	Office Phone	8599-3316		

MODULE DESCRIPTION

This course provides an introductory examination of microeconomics. Emphasis is placed on the market forces of supply and demand, the efficiency of markets, the economics of the public sector, firm behaviour and the organization of industry, and the markets for the factors of production. Topics include: Scarcity and choice, demand and supply, elasticity, household consumption behaviour, production and cost, market structure, perfect and imperfect competition, and wage rate determination.

MODULE INTENDED LEARNING OUTCOMES (ILOS)

On completion of this learning module, students will be able to:

M1.	discuss economic principles and models with applications;
M2.	evaluate the effects of economic events by using the model of supply and demand;
M3.	use consumer surplus and producer surplus to explain the efficiency of economic outcomes;
M4.	discuss how governments can sometimes correct market inefficiencies;
M5.	analyze different types of market structures;
M6.	examine some characteristics of labor markets.



These ILOs aims to enable students to attain the following Programme Intended Learning Outcomes (PILOs):

Alignment of Program and Module Intended Learning Outcomes

Management Program PILOs	MILOs
1. Integrate contemporary Management theories and business disciplines relevant to general business practices.	MILO 1,2,3,4,5,6
2. Apply critical thinking and logical analysis skills and techniques to resolve management issues.	MILO 1,2,3,4,5,6
3. Utilize appropriate written and spoken forms to communicate effectively and professionally with stakeholders in various cultural environments.	MILO 1,2,3,4,5,6
4. Demonstrate leadership in a team and respecting the rights of others irrespective of their cultural background, race or gender in order to solve unpredictable problems in the field.	N/A
5. With the help of mathematical and statistical skills, utilize the latest empirical findings and academic studies to support the recommendation of business projects or reports.	N/A
6. Recommend an appropriate course of action by ethically examining economic, environmental, political, legal and regulatory contexts of global business practices.	MILO 1,2,3,4,5,6
7. Interpret and utilize Management information or business software for internal control, planning, performance evaluation, and coordination to improve efficiency and effectiveness in the business process.	N/A



MODULE SCHEDULE AND COVERAGE

Week*	Content Coverage	Chapter	Date (Thu) Durations*
1	Ten Principles of Economics	1	28 Aug
	 How People Make Decisions 		
	 How People Interact 		3 hours
	 How the Economy as a Whole Works 		
	Conclusion		
2	Thinking Like an Economist	2	4 Sep
	 The Economist as Scientist 		
	 The Economist as Policy Adviser 		3 hours
	 Why Economists Disagree 		
	Let's Get Going		
3	The Market Forces of Supply and Demand	4	11 Sep
	 Markets and Competition 		
	Demand		3 hours
	Supply		
	 Supply and Demand Together 		
	 Conclusion: How Prices Allocate Resources 		
4	Elasticity and Its Application	5	18 Sep
	 The Elasticity of Demand 		
	 The Elasticity of Supply 		3 hours
	 Three Applications of Supply, Demand, and Elasticity 		
	Conclusion		
5	MC Quiz 1 (Chapters 2, 4, 5)	7	25 Sep
	Consumers, Producers, and the Efficiency of Markets		3 hours
	Consumer Surplus		
	Producer Surplus		
	 Market Efficiency 		
	 Conclusion: Market Efficiency and Market Failure 		
6		•	
	National Day Holiday	No class	2 Oct
6	Externalities		Make-up class
-	 Externalities and Market Inefficiency 		6 Oct (Mon)
	 Public Policies toward Externalities 	10	14:30-17:30
	 Private Solutions to Externalities 		
	Conclusion		3 hours
7	Public Goods and Common Resources	11	9 Oct
	 The Different Kinds of Goods 		
	Public Goods		3 hours
	Common Resources		
	 Conclusion: Property Rights and Government Action 		
	Revision for Mid-term Test		16 Oct(Thu)

8	The Costs of Production - What Are Costs?	14	Make-up class 20 Oct (Mon)
	- Production and Costs		14:30-17:30
	- The Many Measures of Costs		2 hauna
	Costs in the Short Run and in the Long Run		3 hours
0	- Conclusion		22.0=4
9	Midterm Test (Chapters 2, 4, 5, 7, 10, 11)		23 Oct
			3 hours
10	Firms in Competitive Markets	15	30 Oct
	- What Is a Competitive Market?		
	 Profit Maximization and the Competitive Firm's Supply Curve 		3 hours
	The Supply Curve in a Competitive Market		0 222 332
	 Conclusion: Behind the Supply Curve 		
11	Monopoly	16	6 Nov
	- Why Monopolies Arise		
	 How Monopolies Make Production and Pricing Decisions 		3 hours
	 The Welfare Cost of Monopolies 		
	Price Discrimination		
	 Public Policy toward Monopolies 		
	 Conclusion: The Prevalence of Monopolies 		
12	Monopolistic Competition	17	13 Nov
	 Between Monopoly and Perfect Competition 		
	 Competition with Differentiated Products 		3 hours
	Advertising		
	Conclusion		
13	MC Quiz 2 (Chapters 14, 15, 16)		20 Nov
	Oli annu la	18	3 hours
	Oligopoly Markets with Only a Favy Sallers	10	3 nours
	Markets with Only a Few SellersThe Economics of Cooperation		
	 Public Policy toward Oligopolies 		
	Fublic Folicy toward OligopoliesConclusion		
14	The Markets for the Factors of Production	19	27 Nov
17	- The Demand for Labor	19	2/1100
	- The Supply of Labor		3 hours
	Equilibrium in the Labor Market		Jilouis
	The Other Factors of Production: Land and Capital		
	Conclusion		
15	Final Exam (All Chapters)		3 hours
	Total		45 hours

^{*}This may be adjusted according to the actual progress in class.



TEACHING AND LEARNING ACTIVITIES

In this learning module, students will work towards attaining the ILOs through the following teaching and learning activities:

Teaching and Learning Activities	M1	M2	М3	M4	M5	M6
 T1. Interactive Lectures Lectures: In-depth coverage of economic theories and applications is presented with slides and other additional illustration materials if necessary. Q&As: Time is allowed to raise questions from both sides (instructor and students). 	✓	✓	✓	✓	✓	✓
 T2. In-Class Discussions and Exercises In-class discussions and exercises will be used to enhance students' understanding of both economic theories and applications. 	✓	√	✓	✓	✓	✓

ATTENDANCE

Attendance requirements are governed by the Academic Regulations Governing Bachelor's Degree Programmes of the Macao Polytechnic University. Students who do not meet the attendance requirements for the learning module shall be awarded an 'F' grade.

ASSESSMENT

In this learning module, students are required to complete the following assessment activities:

Assessment Activities	Weighting (%)	ILOs to be Assessed
A1. Participation (Q&As/Exercises/Discussions)	5%	M1 – M6
A2. Assignment(s) and/or Quiz(zes)	25%	M1 – M5
A3. Midterm Assessment/Test	20%	M1 – M4
A4. Final Exam	50%	M1 – M6
Total:	100%	

The assessment will be conducted following the University's Assessment Strategy (see www.mpu.edu.mo/teaching_learning/en/assessment_strategy.php). Passing this learning module indicates that students will have attained the ILOs of this learning module and thus acquired its credits.



MARKING SCHEME

For this learning module, the following grading system of Macao Polytechnic University is adopted:

Letter Grade	Mark Ranges	Grade Point	Grade Definition
A	93–100	4.0	Excellent
A-	88–92	3.7	Excellent
B+	83–87	3.3	Very Good
В	78–82	3.0	Cond
B-	73–77	2.7	Good
C+	68–72	2.3	
C	63–67	2.0	Satisfactory
C-	58–62	1.7	
D+	53–57	1.3	Pass
D	50–52	1.0	rass
F	0–49	0	Fail

REQUIRED TEXTBOOK

Mankiw, N.G. (2023). Principles of Economics (10th edition). Cengage Learning.

REFERENCES

Case, K.E. & Fair, R.C. (2001). Principles of Microeconomics (6th edition). Prentice Hall.

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The Economist

http://www.cengageasia.com

STUDENT FEEDBACK

At the end of every semester, students are invited to provide feedback on the learning module and the teaching arrangement through questionnaires. Your feedback is valuable for instructors to enhance the module and its delivery for future students. The instructor and programme coordinators will consider all feedback and respond with actions formally in the annual programme review.

ACADEMIC INTEGRITY

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FACULTY OF BUSINESS BACHELOR OF MANAGEMENT

LEARNING MODULE OUTLINE

Academic Year	2025/2026	Semester	1		
Module Code	ECON1100-115				
Learning Module	Microeconomics				
Pre-requisite(s)	Nil				
Medium of Instruction	Chinese/English				
Credits	3	Contact Hours	45 hours		
Instructor	Prof. Jim H Kwan	Email	jhkwan@mpu.edu.mo		
Office	Rm. M531, Meng Tak Bldg	Office Phone	8599-3316		

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4. Demonstrate leadership in a team and respecting the rights of others irrespective of their cultural background, race or gender in order to solve unpredictable problems in the field.	N/A
5. With the help of mathematical and statistical skills, utilize the latest empirical findings and academic studies to support the recommendation of business projects or reports.	N/A
6. Recommend an appropriate course of action by ethically examining economic, environmental, political, legal and regulatory contexts of global business practices.	MILO 1,2,3,4,5,6
7. Interpret and utilize Management information or business software for internal control, planning, performance evaluation, and coordination to improve efficiency and effectiveness in the business process.	N/A



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	- Conclusion		
5	MC Quiz 1 (Chapters 2, 4, 5)	7	27 Sep
	Consumers, Producers, and the Efficiency of Markets - Consumer Surplus - Producer Surplus		3 hours
	Market Efficiency		
	Conclusion: Market Efficiency and Market Failure		
6	Externalities		4 Oct
	 Externalities and Market Inefficiency 		
	 Public Policies toward Externalities 	10	3 hours
	 Private Solutions to Externalities 		
	Conclusion		
7	Public Goods and Common Resources	11	11 Oct
	 The Different Kinds of Goods 		
	Public Goods		3 hours
	Common Resources		
	 Conclusion: Property Rights and Government Action 		
	Revision for Mid-term Test		18 Oct (Sat)

8	The Costs of Production - What Are Costs? - Production and Costs - The Many Measures of Costs - Costs in the Short Run and in the Long Run - Conclusion	14	20 Oct Monday 7-10pm make-up class 3 hours
9	Midterm Test (Chapters 2, 4, 5, 7, 10, 11)		25 Oct
			3 hours
10	Firms in Competitive Markets	15	01 Nov
	- What Is a Competitive Market?		
	 Profit Maximization and the Competitive Firm's Supply Curve 		3 hours
	 The Supply Curve in a Competitive Market 		
	 Conclusion: Behind the Supply Curve 		
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	- The Welfare Cost of Monopolies		
	- Price Discrimination		
	Public Policy toward Monopolies Conclusion The Propolers of Monopolies		
12	 Conclusion: The Prevalence of Monopolies Monopolistic Competition 	17	15 Nov
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	 Competition with Differentiated Products 		3 hours
	- Advertising		3 nours
	- Conclusion		
13	MC Quiz 2 (Chapters 14, 15, 16)		22 Nov
	Oligopoly	18	3 hours
	 Markets with Only a Few Sellers 		
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	 Public Policy toward Oligopolies 		
	- Conclusion		
14	The Markets for the Factors of Production	19	29 Nov
	 The Demand for Labor 		
	- The Supply of Labor		3 hours
	- Equilibrium in the Labor Market		
	The Other Factors of Production: Land and Capital		
1.5	- Conclusion Final Evor (All Chanters)		2 h
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